

Small, Minority, Woman, and Veteran-owned Business Policy

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SMWB Program Manager

January 2017

SMWVB Policy Update Workshop



Recognized SMWB Program

- SAWS SMWB Program recognition:
 - Best Asian-Owned Business Participation (2013)
 - Minority Advocate of the Year Award (2014)
 - Utilization of Most Woman-Owned Businesses (2014)
 - ATHENA Young Professional Leadership Finalist (2015)
 - ATHENA Young Professional Leadership Award (2016)
 - Max Navarro Leaders in Procurement Excellence Award (2016)

Outreach

- Business Opportunities Academy
- Business Opportunities for Texans-SA Luncheons
- Chambers of Commerce
- Fair Contracting Coalition
- Hispanic Contractors Association
- Minority Enterprise Development Week
- San Antonio Business Opportunities Council
- South Central Texas Regional Certification Agency
- Southwest Minority Supplier Development Council
- UTSA Procurement Technical Assistance Center (PTAC)
- ❖ *Maestro Entrepreneur Center*

Why do we need a policy?

- To memorialize the program.
- To update the Standard Operations Procedure for scoring solicitations that is from 2007.
- To set new goals based on the recently-approved Disparity Study.

Effective Date

January 1, 2017.

- Any solicitations advertised after January 1, 2017 fall under the new program.
- All solicitations advertised prior to January 1, 2017 and all current contracts fall under the former program and goals.

What is new?

Local Component

- SMWVB Program participants required to be local.
- Why local?
 - Supreme Court decision: *City of Richmond v. J.A. Croson Co.*, (1989).
 - Municipalities can only remedy discrimination within their local marketplace area.
- Best Practice

What is new?

Defining Metropolitan Statistical Area aka “MSA”

- MSA: Bexar County and the 11 surrounding counties.
 - Atascosa, Bandera, Bexar, Comal, Frio, Guadalupe, Kendall, Kerr, McMullen, Medina, Uvalde, Wilson.
- Exception: Purchasing Department
 - Goods and General Services
 - (M/WBEs will need to be “Small”, but not local.)
- **Disparity Study Fact:** 81% of dollars spent were local.

What is new?

Updated M/WBE Goals & VBE Recognition

	Construction	Engineering & Professional Services	Purchasing (Commodities and General Services)
Former Goals	17%	25%	19%
Updated Goals	20%	40%	19%
Example: Jan 2017 Board Awards	51%	99%	18%

What is new?

- Requires *all* SMWVB Program participants to be “Small”.
- Requires certification through the South Central Texas Regional Certification Agency (SCTRCA).
 - SMWVBE, HUB, and DBE certifications.
- Sanctions.

What is new?

Simpler, tiered scoring for Professional Services solicitations.

Proposed SAWS Engineering and Professional Services Scoring: M/WBE and SBE. MAXIMUM TOTAL POINTS: 15

1. M/WBE Scoring Method: 15 Points (By percentage) **40.00% M/WBE Goal**
 - M/WBE Participation Percentage between 1% and 7.99%: 2 Points
 - M/WBE Participation Percentage between 8% and 14.99%: 4 Points
 - M/WBE Participation Percentage between 15% and 24.99%: 6 Points
 - M/WBE Participation Percentage between 25% and 34.99%: 8 Points
 - M/WBE Participation Percentage between 35% and 36.99%: 10 Points
 - M/WBE Participation Percentage between 37% and 39.99%: 12 Points
 - M/WBE Participation Percentage meeting or exceeding 40.00%: 15 Points

2. SBE (Non-M/WBE) Scoring Method: 5 Points (By percentage) **5% SBE Goal**
 - SBE Participation Percentage between 1% and 1.99%: 1 Point
 - SBE Participation Percentage between 2% and 2.99%: 2 Points
 - SBE Participation Percentage between 3% and 3.99%: 3 Points
 - SBE Participation Percentage between 4% and 4.99%: 4 Points
 - SBE Participation Percentage meeting or exceeding 5.00%: 5 Points

What is new?

Simpler, tiered scoring for Alternative Delivery Construction solicitations.

Proposed SAWS Alternative Delivery Construction Scoring: M/WBE and SBE. MAXIMUM TOTAL POINTS: 10

1. M/WBE Scoring Method: 10 Points (By percentage) 20.00% M/WBE Goal

- MBE Participation Percentage between 1% and 4.99%: 1 Point
- MBE Participation Percentage between 5% and 9.99%: 2 Points
- MBE Participation Percentage between 10% and 14.99%: 4 Points
- MBE Participation Percentage between 15% and 16.99%: 5 Points
- MBE Participation Percentage between 17% and 19.99%: 8 Points
- MBE Participation Percentage meeting or exceeding 20.00%: 10 Points

2. SBE (Non-M/WBE) Scoring Method: 5 Points (By percentage) 5% SBE Goal

- SBE Participation Percentage between 1% and 1.99%: 1 Point
- SBE Participation Percentage between 2% and 2.99%: 2 Points
- SBE Participation Percentage between 3% and 3.99%: 3 Points
- SBE Participation Percentage between 4% and 4.99%: 4 Points
- SBE Participation Percentage meeting or exceeding 5.00%: 5 Points

What is the same?

- The number of possible points for project evaluation remains the same.
- Ethical “Cone of Silence” with SMWB exception for GFEP questions.
- Overall solicitation, selection/recommendation, and award process.

What is the same? Compliance.

- Prime Contractors/Consultants are still contractually required to report payments to all subcontractors and subconsultants in the Subcontractor Payment & Utilization Reporting (S.P.U.R.) System
- All actual payments to ALL subcontractors and suppliers needs to be reported, even if the amount is \$0.
- Payment reporting requests are called “Audits”.
- \$0 payments will be auto-confirmed.

Contact Information

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Questions?

Thank you!

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